

DMC ECUADOR & GALAPAGOS







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- Dutch/Ecuadorian **family-owned business** founded in 2001.
- Galapagos Cruise Operator since 2007, currently running 4 small safari-style yachts.
- DMC 100% B2B with a focus on sustainability and conservation, representing companies from all over the world.



Constant product & tech development



Adaptation to partners' working style



Quick responses & clear communication



DMC ECUADOR & GALAPAGOS







OUR BRANDS



The set







Tailor-made



**Group Departures** 



Special-interest Tours







Support and attention to community based projects

Reuse and recycle policies in the office and field operations

H&S Audits for product reassurance, and fairtrade policies

COMMITTED TO A SUSTAINABLE WORLD

## OUR PROMISE AS YOUR PARTNER

Peace of mind...



#### Fully B2B DMC & Galapagos Cruise Operator

A one-stop shop for all your clients' travel needs, dedicated brands and extensive experience.



**Eye for details, passionate on tech development** Integral system to handle operations; online tools for you; constant innovation in technology.



#### **Product variety**

Alternatives to choose from throughout, with the best possible benefits and conditions.



#### **Genuine competitiveness**

Top alliances with main local suppliers, nonstop R&D and updates on our destinations.



### Awards:



2023 South America's Leading DMC



- 2022 Ecuador's Leading DMC
- 2022 Ecuador's Leading MICE organiser
- 2021 South America's Leading DMC
- 2021 Ecuador's Leading DMC
- 2021

Ecuador's Leading MICE organiser

# ATC FACTS



Más de 50-mil pasajeros atendidas



Más del 97% de pasajeros nos recomiendan.



Más de 50 personas para atender sus necesidades con eficiencia y un toque personal.

## Proud members of:















Your Company Name